

WHO WE ARE

▶ Hidden Harbor Capital Partners is a private equity firm, based in Boca Raton, Florida, which helps create business success stories by building teams focused on execution

▶ **We believe that**

- Great businesses are built on a strong group of people where the whole is greater than the sum of the parts
- Businesses succeed when they are intensely focused on executing a small set of well-defined objectives

▶ Hidden Harbor currently manages over \$2 billion of equity capital and is investing out of its third fund, an \$825 million vehicle

FUND

Committed Capital:

▶ Fund I ▶ Fund II ▶ Fund III
\$265 M \$465 M \$825 M

Equity Investment Size:
\$10 to \$75 million

 www.hh-cp.com

WHAT WE LOOK FOR

- Lower middle market companies up to \$500 million in revenue (or any size for add-on opportunities to existing portfolio companies)
- Strong strategic positions – market leadership
- Corporate carve-outs
- EBITDA up to \$50 million – willing to look at unprofitable businesses
- Companies headquartered in North America
- Family and entrepreneur owned businesses

•----- HIDDEN HARBOR TARGETED INVESTMENT THEMES -----•



Facilities Services

- ▶ Landscaping & Veg. Mgmt
- ▶ Restoration
- ▶ Fire & Life Safety
- ▶ HVAC, Plumbing & Electrical
- ▶ Roofing
- ▶ Elevator Services
- ▶ Garage Maintenance



Residential Services

- ▶ HVAC & Plumbing
- ▶ Pool Services
- ▶ Roofing
- ▶ Electrical Maintenance
- ▶ Generator Services
- ▶ Gutter Cleaning and Repair
- ▶ Foundation Repair
- ▶ HOA Management Services



Industrial Services

- ▶ Plant & Equipment Maintenance
- ▶ Industrial Safety/Compliance
- ▶ Industrial Cleaning



Infrastructure

- ▶ Transportation
- ▶ Telecom



Automotive

- ▶ Aftermarket Auto Parts
- ▶ Aftermarket Truck / Commercial parts
- ▶ Auto Repair Shops
- ▶ Fleet Maintenance & Repair
- ▶ Powersports Parts
- ▶ Recycled & Remanufacturing Parts



Environmental Services

- ▶ Water Products & Services
- ▶ Beneficial Re-Use and Recycling
- ▶ Waste Management
- ▶ Waste Collection



Professional Services

- ▶ Architecture & Engineering
- ▶ Accounting & Financial Consulting
- ▶ Cybersecurity & IT Managed Services



Utilities Products & Services

- ▶ Electrical Utility ▶ Natural Gas Utility ▶ Water Utility



Energy/Power

- ▶ Back-up Power
- ▶ Data Center
- ▶ Renewables Services & Inspection



Chemicals

- ▶ Chemicals Distribution
- ▶ Specialty Chemical Manufacturing
- ▶ Specialty Gas Distribution



Other Themes

- ▶ Aviation MRO
- ▶ Building Products
- ▶ Food Distribution
- ▶ Asset Light Trucking
- ▶ Specialty Packaging

BUSINESS DEVELOPMENT CONTACTS

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OPERATIONS

HQ Location: DMV (DC, Maryland, Virginia)
Industry: Residential Services
Transaction Type: Family-Owned

DESCRIPTION

McHale Landscape Design
Premium residential landscape design, install, and maintenance service provider.

Status: Active, Fund III



OPERATIONS

HQ Location: Deerfield, IL
Industry: Transportation and Logistics
Transaction Type: Family-Owned

DESCRIPTION

Coast to Coast Logistics
Full-service, third-party logistics provider specializing in drayage freight brokerage services.

Status: Active, Fund III



OPERATIONS

HQ Location: Philadelphia, PA
Industry: Food Distribution
Transaction Type: Family-Owned

DESCRIPTION

Quaker Valley Foods
Protein distributor serving independent and ethnic retail, wholesale, and food service customers across the Northeast and Mid-Atlantic regions.

Status: Active, Fund III



OPERATIONS

HQ Location: Hoover, AL
Industry: Professional Services
Transaction Type: Founder-Owned

DESCRIPTION

Lathan Architects
Provides architectural and design services for K-12, higher education, and municipal clients across Alabama.

Status: Active, Fund III



OPERATIONS

HQ Location: Postville, IA
Industry: Chemicals
Transaction Type: Corporate Carveout

DESCRIPTION

Norplex Micarta
Producers of high-performance thermoset composite materials.

Status: Active, Fund II



OPERATIONS

HQ Location: Alpharetta, GA
Industry: Facility Services
Transaction Type: Family-Owned

DESCRIPTION

Tri Scapes
Provider of landscape and facility maintenance services to commercial and municipal end markets.

Status: Active, Fund II



OPERATIONS

HQ Location: Fort Myers, FL
Industry: Facility Services
Transaction Type: Founder-Owned

DESCRIPTION

RL James
Provider of concrete restoration and remediation services to condominium associations and other customers.

Status: Active, Fund II



OPERATIONS

HQ Location: Jacksonville, FL
Industry: Chemicals
Transaction Type: Corporate Carveout

DESCRIPTION

Teckrez
Value-added distributor of chemical intermediaries used in production of adhesives, sealants, and coatings, and rubber/plastic additives.

Status: Active, Fund II



OPERATIONS

HQ Location: East Northport, NY
Industry: Facility Services
Transaction Type: Family-Owned

DESCRIPTION

Noble Fueling Solutions
Provider of maintenance, environmental, construction, and alternative energy services to fuel retailers and government agencies in the northeastern United States.

Status: Active, Fund II



OPERATIONS

HQ Location: Roseville, MI
Industry: Automotive
Transaction Type: PEG-Owned Business

DESCRIPTION

Dayco
Global manufacturer of vehicle & industrial parts focused on belts, tensioners and other associated products.

Status: Active, Fund II



OPERATIONS

HQ Location: Paterson, NJ
Industry: Environmental Services
Transaction Type: Founder-Owned

DESCRIPTION

Meter Service & Rapid Pump
Provider of water and waste water pump and industrial inspection and repair solutions supporting government, utility, and corporate customers.

Status: Active, Fund II



OPERATIONS

HQ Location: Brooksville, FL
Industry: Automotive
Transaction Type: Founder-Owned

DESCRIPTION

Burnout Brands
Holding company for producers and suppliers of performance auto after market parts, including transmissions, turbo chargers, and other parts and supplies.

Status: Active, Fund II



OPERATIONS

HQ Location: Delray Beach, FL
Industry: Other, Healthcare Services
Transaction Type: Founder-Owned

DESCRIPTION

Inspire Aesthetics
Multi-location plastic surgery and aesthetics medical spa practice located on the southeast and southwest coasts of Florida.

Status: Active, Fund I



OPERATIONS

HQ Location: Lawrenceville, GA
Industry: Facility Services
Transaction Type: Founder-Owned

DESCRIPTION

Superhero Fire Protection
Fire protection provider. Services include system design, fabrication, installation, and inspections and monitoring for fire sprinkler systems as well as other low voltage devices integrated into the overall fire system.

Status: Active, Fund I



OPERATIONS

HQ Location: Milledgeville, GA
Industry: Residential Services
Transaction Type: Founder-Owned

DESCRIPTION

Air Conditioning Specialist
Regional leader in the Heating, Ventilation, & Air Conditioning ("HVAC") industry focused on the residential and commercial sectors with thousands of service contracts and broad capabilities.

Status: Active, Fund I



OPERATIONS

HQ Location: Pittsburgh, PA
Industry: Industrial Services
Transaction Type: Corporate Carveout

DESCRIPTION

SSE International
Provider of turnkey refractory, slag, and scale removal services in high-risk environments, including steel mills, cement / lime kilns, civil demolition, and ferrous and non-ferrous metal production facilities.

Status: Active, Fund I



OPERATIONS

HQ Location: Windsor, Ontario, Canada
Industry: Automotive
Transaction Type: Family-Owned

DESCRIPTION

Anchor Danly
Provider of die sets, steel plates, components and metal fabrications used in production of industrial tooling and other large, highly complex fabricated products. End markets include industrial, automotive, construction, infrastructure, rail and

Status: Active, Fund I